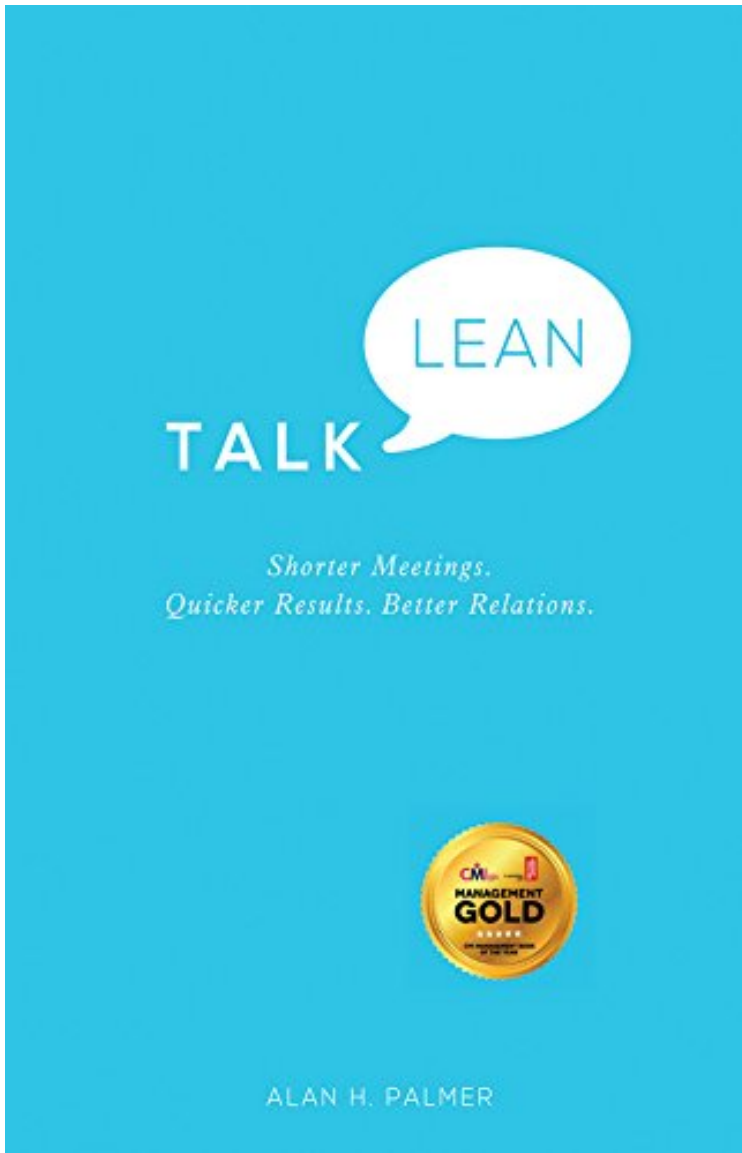


[Download free pdf] File size: 41.Mb

Talk Lean: Shorter Meetings. Quicker Results. Better Relations.



Par Alan Palmer
*ePub | *DOC | audiobook | ebooks |*
Download PDF

Dtails sur le produit Rang parmi les ventes : #142953 dans eBooksPubli le: 2013-10-31Sorti le: 2013-10-31Format: Ebook Kindle

[Download free pdf] Talk Lean: Shorter Meetings. Quicker Results. Better Relations.

Par Alan Palmer : Talk Lean: Shorter Meetings. Quicker Results. Better Relations. before purchasing it in order to gage whether or not it would be worth my time, and all praised Talk Lean: Shorter Meetings. Quicker Results. Better Relations.:

Download

Read Online

Description :

Prsentation de l'diteurThe businessperson's guide to saying what needs to be said and asking questions that need to be asked In the business world, the first step to great results is good communication. Talk Lean uses original research and a fresh approach to teach businesspeople how to say difficult things and ask difficult questions in a way that is positive, effective, and comfortable for everyone involved. You'll learn how to begin meetings and conversations in a way that is succinct, empathetic, and effective, while putting people in a positive and receptive frame of mind. You'll learn how to listen and respond during meetings to

maximise both productivity and empathy and how to close meetings in positive ways that lead to great results. Offers proven techniques for improving communication and making an impact professionally
Written by Alan Palmer, head of Interactifs UK, which offers communication coaching to major corporate clients Ideal for executives, team leaders, entrepreneurs, and anyone whose success depends on great communication
Revue de presse There is plenty of practical advice here and, as you'd expect in a book on this subject, the tone is concise and precise
Widespread adoption of these practices would, in theory, mean an end to those long, unproductive meetings. Reason enough to recommend it. (Economia, December 2013)
Talk Lean deserves to be the definitive text of its kind for years to come. (Elite Business, December 2013)

This straightforward book helps you meet a middle ground in communicating frankly, courteously and effectively. (Talk Business, January 2014) For sales people in particular, meetings are an important part of working life. To get the most out of them, welcome to Talk Lean (Sales Initiative, March 2014) Talk Lean should be mandatory for any negotiator, manager, employee... Everyone (Valeurs et Management, April 2014)
Présentation de l'auteur The businessperson's guide to saying what needs to be said and asking questions that need to be asked
In the business world, the first step to great results is good communication. Talk Lean uses original research and a fresh approach to teach businesspeople how to say difficult things and ask difficult questions in a way that is positive, effective, and comfortable for everyone involved. You'll learn how to begin meetings and conversations in a way that is succinct, empathetic, and effective, while putting people in a positive and receptive frame of mind. You'll learn how to listen and respond during meetings to maximise both productivity and empathy and how to close meetings in positive ways that lead to great results. Offers proven techniques for improving communication and making an impact professionally
Written by Alan Palmer, head of Interactifs UK, which offers communication coaching to major corporate clients Ideal for executives, team leaders, entrepreneurs, and anyone whose success depends on great communication